

## Kongres Container

# Germany sells portable energy storage power supplies



## Overview

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Can German households buy or sell excess electricity?

German households can also buy or sell excess electricity on the company's new trading platform. Founded in Germany in 2009, SENEK develops and produces smart power storage systems and provides storage-based energy storage solutions to private households and small and medium-sized enterprises.

What is Germany's power market like?

Germany has Europe's single largest power market, representing about 20% of the total generation capacity of interconnected grids. "It's also an interesting market because it's so liquid. I think the trading volumes and the number of market participants are very high," Jimenez said, including direct interconnection with nine neighbouring countries.

Does BW ESS have a development pipeline for Germany?

While BW ESS is in the process of creating a development pipeline with its partner MIRAI Power and has not yet finalised its model for Germany with regards to how projects will be contracted for with offtakers, Roberto Jimenez said the developers will likely be looking for ways to secure contracted revenue.

What is Tesla's Energy Storage business?

In Germany, Tesla's energy storage business mainly focuses on the two products Megapack and Powerwall. Megapack is a large energy storage battery; Powerwall is a household energy storage battery that can be used with solar panels to store excess electricity generated during the day and use it at night or during power outages.

How is a battery energy storage system (BESS) reimagining a business model?

It is in some ways replicating the business model it has used in the UK, Italy,

Australia and Sweden so far—entering equity investment and joint development agreements with local development partners to embark on large-scale battery energy storage system (BESS) projects in strategic locations.

Is Germany's electricity mix different to the UK?

Terralayr CEO Philipp Mann also said that the German electricity mix “is a bit different” to that of the UK, with less reliance on offshore wind, for example.

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